

A Game-Changing Partner Program

One Last Payment Integration

Built on the industry's most secure and trusted payment technologies – Shift4 Payments is committed to powering all the leading software brands with premium payment processing services.

Shift4 Payments now offers a lucrative and rewarding partner program with generous incentives for ISVs, VARs, and ISOs.

For more than 20 years, Shift4 has been saving our partners time and money by simplifying integrations to our full-featured, industry-leading payment gateway. On top of that, we now offer a comprehensive, all-in-one payment processing package that is second to none. ISVs, VARs, and ISOs across all industries can provide their merchants with a best-in-class gateway solution, payment terminals, processor connection, and more – making Shift4 the *One Last Payment Integration* you'll ever need.



Option 1
**Secure Payment
Gateway**



Option 2
**Gateway +
Merchant Services**



One Last Payment Integration

Shift4 Payments has a proven history of supporting our partners at a level unsurpassed in the payments industry. That means a single integration with Shift4's API provides support for all payment types, functionality, and device options, as well as the newest payment features and security solutions. Now, it also means an all-in-one payment processing package and more incentives for our partners. With \$100 billion in volume, nearly 200,000 merchants, and 300+ POS and PMS integrations, Shift4 Payments has all the connections and tools to provide your merchants with a customized solution that is truly one-of-a-kind.

Our complete payment processing solution delivers unparalleled benefits to both you and your merchants:

Partner Incentives

- ✓ **Industry-leading revenue sharing program**
- ✓ **Upfront bonuses up to \$2,000 per deal**
- ✓ **Free EMV terminals**
- ✓ **Royalties earned on transactions for each merchant you refer**
- ✓ **Waived gateway setup and transaction fees**
- ✓ Payments Reporting Portal to monitor merchant performance and view alerts, residuals, bonuses, troubleshooting tickets, and more
- ✓ Ability to perform installation and support of Shift4 products to deliver solution faster
- ✓ Assistance and support from the payments experts in our Partner Service and Channel Sales Management teams

Merchant Benefits

- ✓ Competitive merchant services and payment processing rates
- ✓ The unmatched speed, security, reliability, and benefits of Shift4's secure payment gateway (more details on the next page).
- ✓ Processor connection
- ✓ World-class 24/7/365 customer service



Shift4's Secure Payment Gateway

Shift4's payment gateway can deliver a wide range of features and benefits to your merchants. Our patented technologies create a solid foundation for success that helps your merchants optimize their entire operation, payments, and security:



Security:

The original tokenization solution, PCI-validated point-to-point encryption, and the latest in EMV



Speed & Reliability:

The fastest authorizations with 100% system uptime for 9 years – and counting!



Features:

Pre- and post-settlement auditing, centralized control and reporting, fraud detection, offline EMV, and so much more



Choices:

Support for a variety of third-party devices, including Ingenico, Verifone, and more, to meet the needs of any merchant environment



Compliance:

Simplified PCI DSS compliance, since we make sure the merchant environment does not process, transmit, or store sensitive payment data



Future Proof:

Support for EMV, swiped, manually keyed transactions, and NFC, including Apple Pay, Samsung Pay, and Android Pay

Two Options for Better Payments

Every Shift4 Payments integration includes the features and benefits of our gateway. For our partners that want to stick with the core technologies and benefits, we offer a **Secure Payment Gateway** option that includes only the gateway features.

But for ISVs, VARs, and ISOs who want their payments offering to go beyond the foundation and take full advantage of everything that a Shift4 partnership has to offer, choosing our **Gateway + Merchant Services** option is the way to go. By partnering with Shift4, you can give your merchants the best of both worlds: The most secure payment gateway AND a complete merchant services package that unites all the pieces of their payments plan.

Contact us today to start your partnership with Shift4 Payments.



About Shift4 Payments

Shift4 Payments is the leader in secure payment processing solutions, powering the top point-of-sale and software providers across numerous verticals, including Food & Beverage, Hospitality, Lodging, Gaming, Retail, and e-Commerce. This includes the company's Harbortouch, Restaurant Manager, POSitouch, and Future POS brands, as well as over 300 additional software integrations in virtually every industry. With eight offices across the U.S. and Europe, 7,000 sales partners, and three state-of-the-art data centers, the company securely processes over 1 billion transactions annually for nearly 200,000 businesses, representing over \$100 billion in payments each year. For additional information, visit www.shift4.com.



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